



Case Study : York Survey Supply Centre

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“Only Sage covered all our target areas and provided a solution which would grow with the company and meet the future demands of our business”

Stuart Rawlings
Managing Director, York Survey Supply Centre

York Survey Supply Centre make the transition from Sage Line 50 to Sage MMS v3.5

Client Profile

York Survey Supply Centre has over twenty years experience and is now the leading manufacturer and supplier of quality survey equipment, markers and accessories in the UK. A mail order company supplying the surveying and construction industry with a unique range of over 6,000 products all manufactured and marketed to provide the highest quality at the most competitive prices possible.

The challenge

With the company experiencing significant growth, it became apparent that its existing Sage Line 50 solution was no longer adequate to meet the increasing demands of business.

After an in depth research of the market and a full review of possible replacement solutions. York Survey Supply Centre concluded that moving up within the product portfolio would provide a future-proof and upgradeable solution.

Stuart Rawlings, Managing Director at York Survey explains, “ with over 6,000 products and the need for same day order dispatch we looked at various solutions. Only Sage covered all our target areas and provided a solution which would grow with the company and meet the future demands of our business “



www.yorksurvey.co.uk

The Solution

The solution for YSSC was a Sage MMS v3.5 system, complete with a hand-held barcode despatching system, designed specifically to meet the needs of their warehouse team. The aim was to provide a solution that was simple to use, yet powerful enough to meet their existing and future needs with either existing functionality, or with the ability to add functionality in the future, simply and cost-effectively.

Implementation of the new Sage MMS v3.5 system went ahead. With full implementation completed to the original timetable. In fact the whole project lasted only 8 weeks from start to finish, from placing the order to becoming operational.

The Benefits

Most of the benefits are based around saving time, and generating more accuracy. The bespoke card processing system allows credit card payments to be taken over the phone, and processed at a users desk. No longer do they have to take the details, walk to a centrally placed PDQ machine, then process the payment. Greater picking accuracy has been ensured due to the hand-held scanning solution that was designed with great input from YSSC at all stages. From attaining these benefits, YSSC have been able to streamline their working processes to enable a smoother, more efficient workflow. Thus providing better customer service, and, as a result, greater turnover.

The future

MMS is more than capable of meeting YSSC’s current needs. However, if the company is to grow, the software is capable of growing with them even if it is to 10 times their current size. YSSC will be able to take on more employees as the business grows without having to invest any more money in another software solution. MMS and YSSC should prove to be a great partnership over the forthcoming years, with Viking here to assist them as they grow.

