



## Migration Record : Excel Laminating

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**Excel Laminating Ltd**

### Overview

Excel Laminating provides covered boards for the building trade from their multi site business operation in Hull. When the company moved into a new market providing metal laminating for boards they realised that Sage L50 could not cope with the requirement and moved their entire manufacturing onto a spreadsheet platform.

### Marketing

Their Accountants, who are a VMS Gold Partner, recognised that their client was sinking under the weight of paperwork so they contacted VMS to go on site and come up with a possible solution based around Sage 200.

### Pre-Sales

Following on from a site meeting and several meetings at VMS it was evident that neither Sage 200 BOM or Manufacturing could handle the bespoke nature of the products they provide , so it was decided that VMS would develop a flexible BOM based around the SOP module in Sage 200.

### Implementation

To make sure the project had the greatest chance of success, Excel employed a project manager who had previous experience of Sage at another site also supported by VMS.

The implementation took place over a 2 month period with VMS providing, 3 days installation including data conversion and 8 days consultancy/training.

### Post go-live

Following on from a successful go live on Sage 200 and deployment of the extensive bespoke development, Excel are benefiting from a single integrated solution that fulfils all of their current and future needs.



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